# ANNUAL WORK QUOTA

2012 AGM Review Presentation

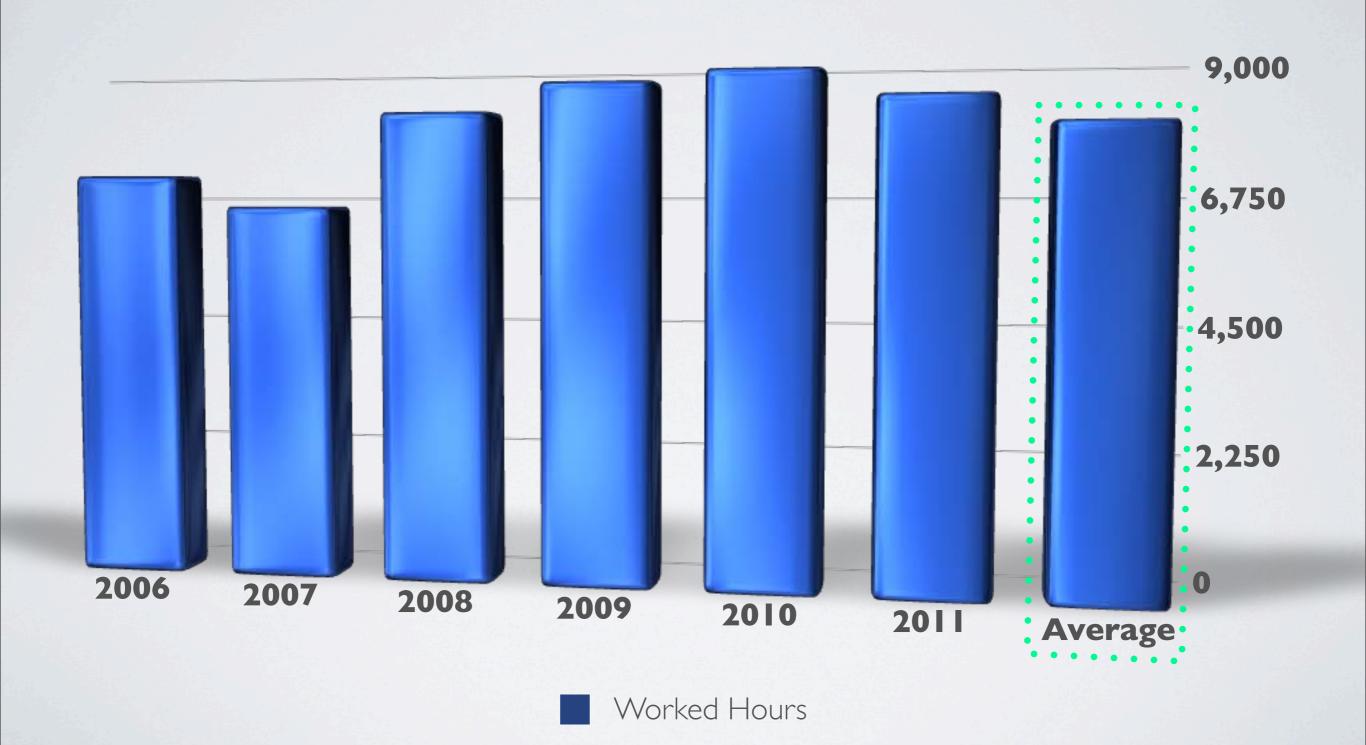
#### Hours keep us

- affordable
- community
- common goals

#### 2011 Quota review

- simplified headings
- rounded to whole numbers
- six years of data
- · elaborate on raw data

	2006	2007	2008	2009	2010	2011	Average
Haul/Launch	2477	2477	2493	2882	2379	2946	2609
Mast up/down	1436	1658	1608	1718	1809	1880	1685
Social	964	560	722	896	1517	1209	978
O.D.	446	574	1161	843	997	862	814
Docks	1013	445	748	157	679	448	581
Environment	306	257	348	417	313	370	335
Property	96	191	334	558	623	144	324
Clubhouse	62	27	406	575	228	251	258
Membership	151	210	205	462	156	158	223
Boat Show	170	177	211	195	192	184	188
Regalia	20	23	0	28	21	21	19
Total	7140	6597	8233	8728	8913	8471	8013

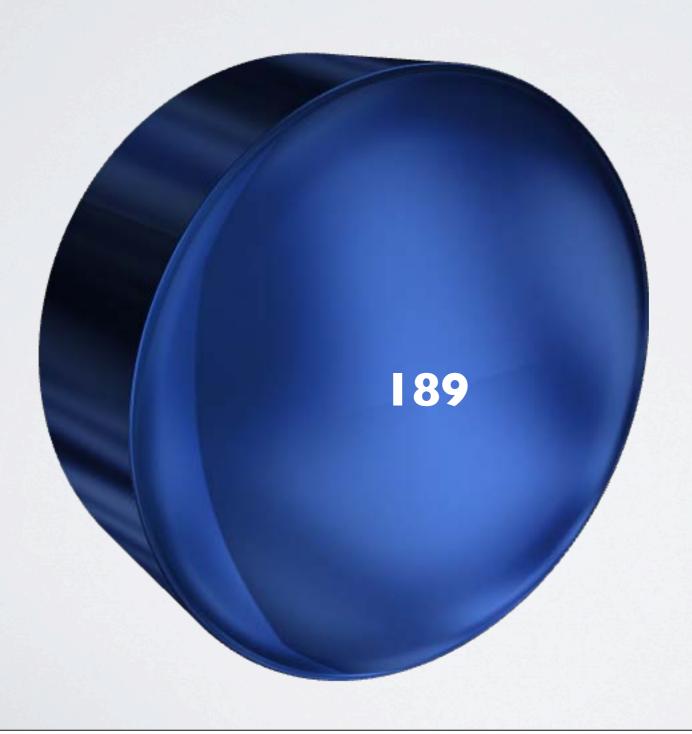


#### Who does the work

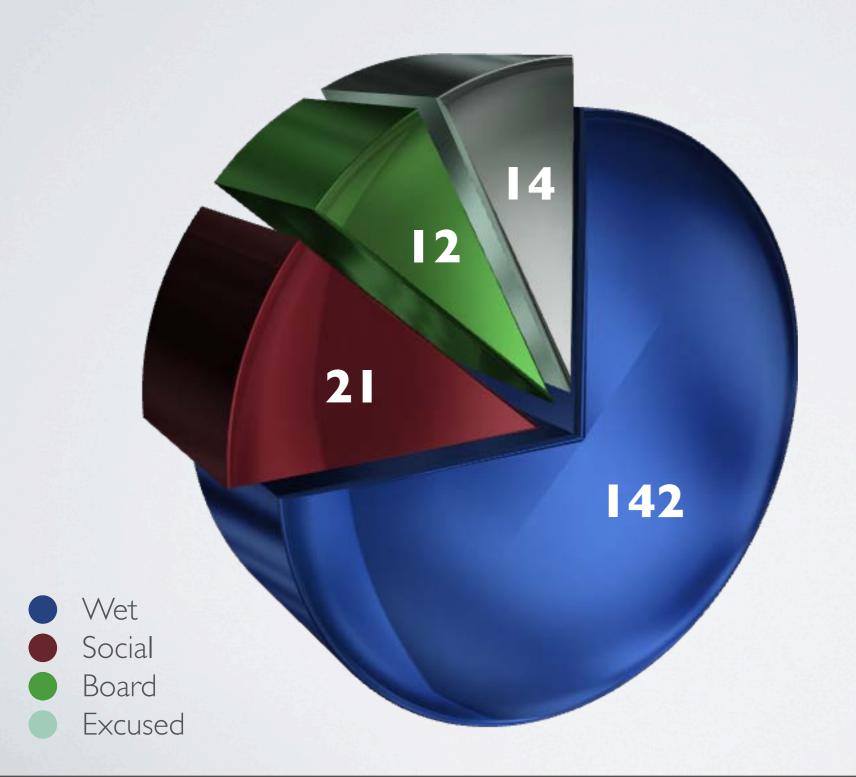
- Members
  - Social = 20 hours
  - Wet = 30 hours

#### Who is excused

- Board members
- Excused members (medical reasons)
- No over 70 rule



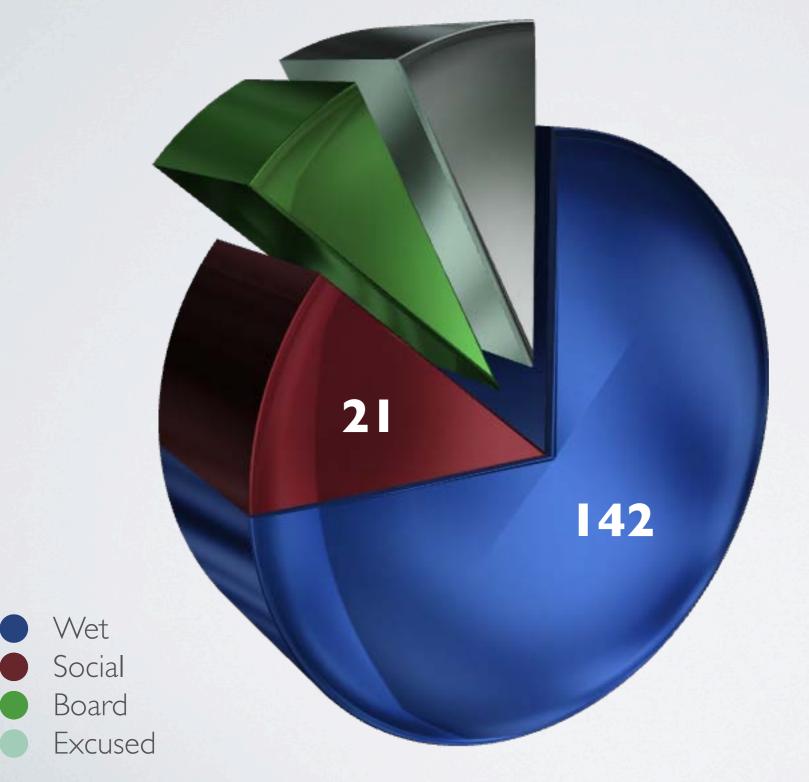
2011 Membership



2011 Membership

189 Members:

- 142 Wet
- 21 Social
- 12 Board
- 14 Excused

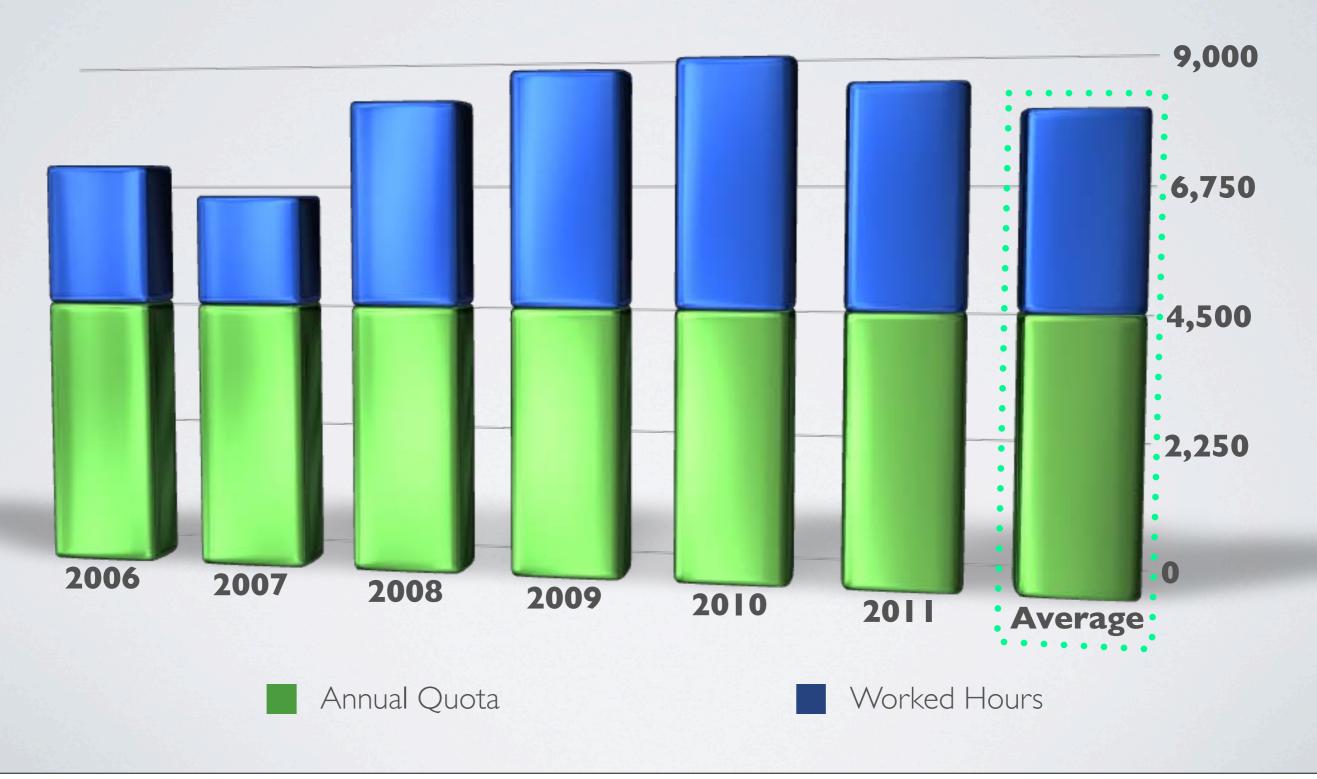


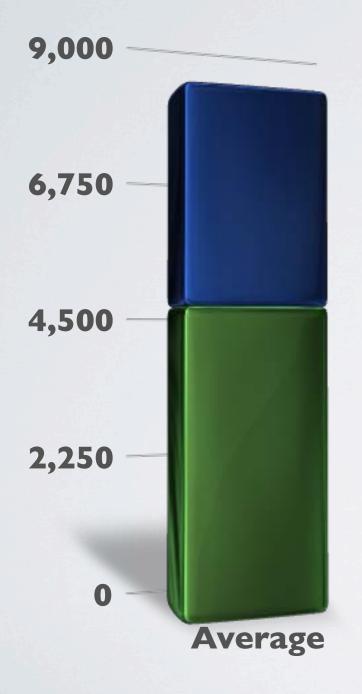
2011 Membership

142 Wet x 30 hours = 4260

21 Social x 20 hours = 420

Annual Quota = 4680





## Average

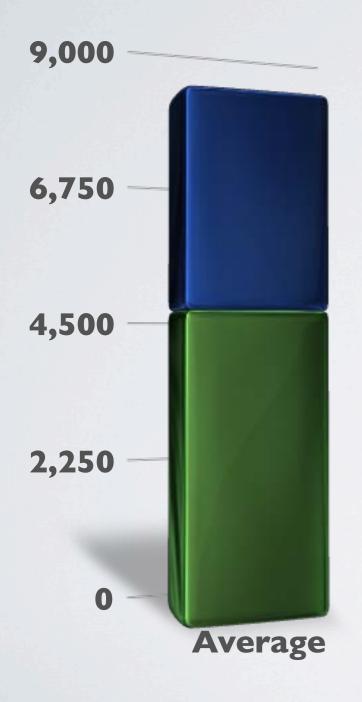
- 6 years of data
- 8,013 Worked Hours
- 4,680 Annual Quota
- 3,333 Overtime

171%

Over 30 hour Annual Quota

Annual Quota

Worked Hours



30 hour Annual Quota × 171%

= 51 Hours

Annual Quota

Worked Hours

## Overtime caused by

- Facilities have grown
- Maintenance needs
- New Projects
- OD winter increase
- Minimal outsourcing

- Keep costs low
- Community expectations
  - Environment
  - Social programs/events

## Compare extremes

- Average
- Best case (low hours)
- Worst case (high hours)

# BEST

	2006	2007	2008	2009	2010	2011	Average
Haul/Launch	2477	2477	2493	2882	2379	2946	2609
Mast up/down	1436	1658	1608	1718	1809	1880	1685
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Membership	151	210	205	462	156	158	223
Boat Show	170	177	211	195	192	184	188
Regalia	20	23	0	28	21	21	19
Total	7140	6597	8233	8728	8913	8471	8013

# WORST

	2006	2007	2008	2009	2010	2011	Average
Haul/Launch	2477	2477	2493	2882	2379	2946	2609
Mast up/down	1436	1658	1608	1718	1809	1880	1685
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Total	7140	6597	8233	8728	8913	8471	8013



## Average

• 8,013 hours

#### Best Case

• 5,461 hours

#### Worst Case

• 11,357 hours

### Should we increase the Annual Quota

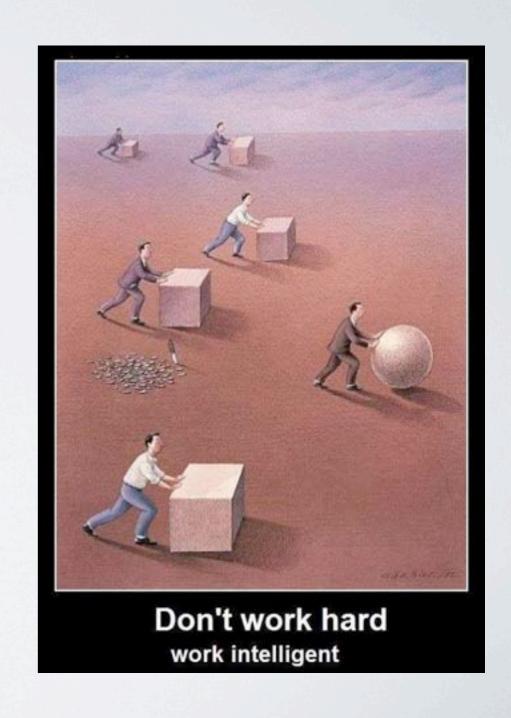
Yes

- Better represents the reality of LSYC
- Share the work evenly
- Keep membership cost down
- Keep social programs/events

# IMPROVING EFFICIENCY

## How do we improve efficiency

- Decrease wasted work hours
- Improve work hours opportunities
- Well managed work parties
- Develop individual responsibilities



# WORK HOUR MYTHS

## Excused at the age of 70

- · No
- You may be exempted
  - Documented medical reason
  - Case by case basis



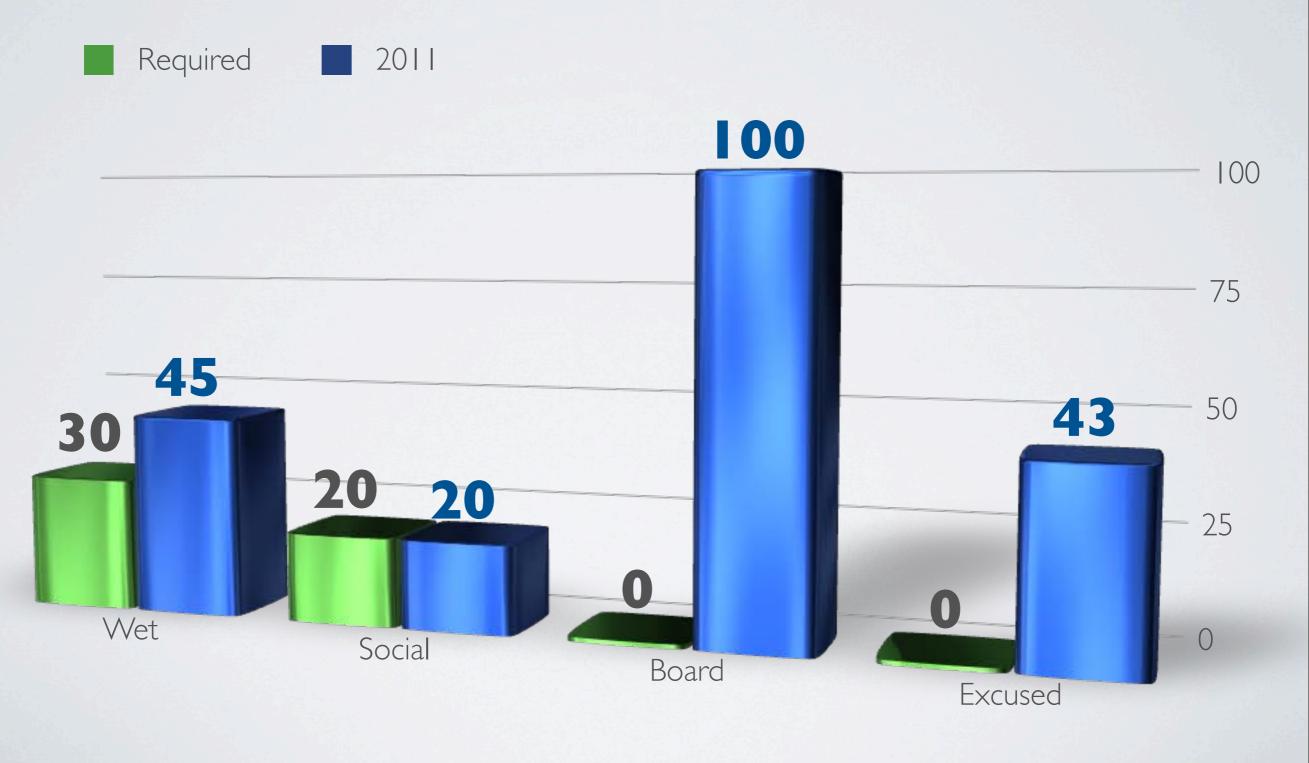
## WORK HOUR MYTHS

# Members who are excused from doing work hours take advantage of this position

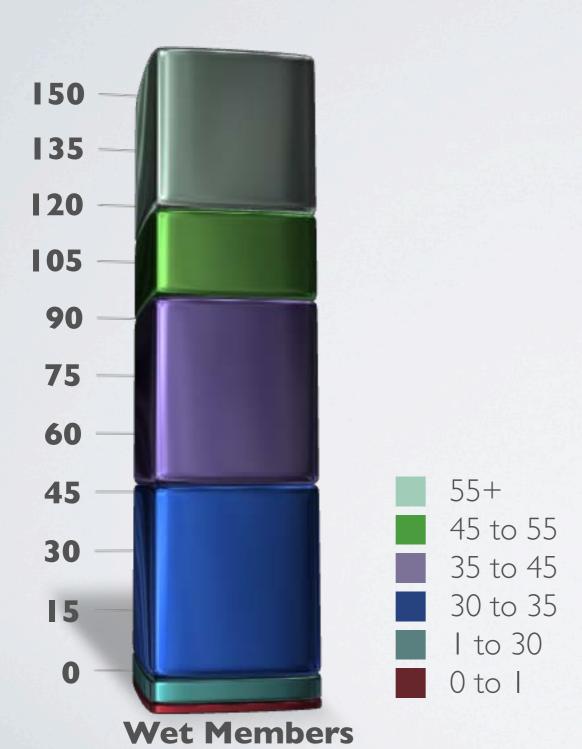
• Lets compare 2011 reality to the Annual Quota

	Quota	2011 Hours	Number of Members	Averaged Ea.
Board	0	1201	12	100
Excused	0	597	14	43

# 2011 REALITY v.s. QUOTA



# 2011 HOUR WORKLOADS



#### **Wet Members hours**

- 55 + hours = 36 members
- 45 to 55 hours = 19 members
- 35 to 45 hours = 40 members
- 30 to 35 hours = 40 members
- I to 30 hours = 5 members
- 0 to 1 hour = 2 members

<sup>\*</sup>Corrected for 2011 exemptions and board decisions on new exemptions for outstanding wet members hours

# VOTE

Members are now asked to approve the following

# Increase the Annual Work Quota to 35 hours